



NUTLEY FAMILY SERVICE BUREAU

ANNUAL REPORT 2018



Our mission is to strengthen the emotional and social well-being of individuals and families through affordable mental health counseling and social service programs.

August 9, 2019

DEAR FRIENDS,

For Nutley Family Service Bureau, 2018 was a year punctuated by "opening new doors." We were able to open the door to NFSB's renovated Food Pantry after 12 months of redevelopment, permitting our patrons to return to the familiarity of 169 Chestnut Street. The Christmas holiday provided an opportunity to open the doors to our Thrift Shop patrons and offer a "sneak-a-peek" shopping experience while the finishing touches of the new shop were being finalized.

In addition to opening physical doors, NFSB opened doors to new opportunities for our mental health clients. A growing commitment to group therapy for various ages and mental well-being needs allows us to complement traditional methods of psychotherapy and improve access to diverse treatment modalities.

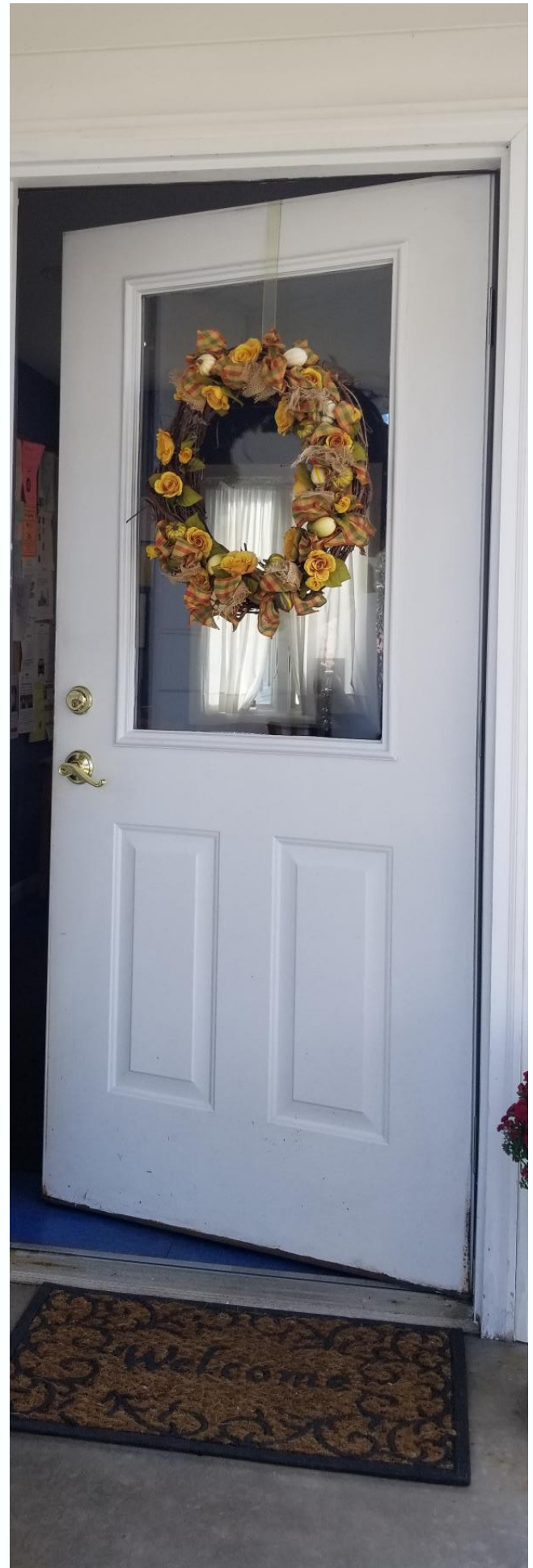
As NFSB continues to focus on the needs of our residents and those in neighboring communities, we have opened the doors to new partnerships while continuing to grow collaborative efforts with groups and individuals who have supported our mission and vision of service. Our combined efforts continue to bring hope to our neighbors in need.

This Annual Report is an opportunity to reflect on 2018 and offer a glimpse of what is ahead for NFSB. We are pleased to have the opportunity to share who we are, what we have done and what we are planning for 2019. Come join us, the door is always open!

Our best,

Vicki Ray - Board President

Eileen Painter - Executive Director



PSYCHOTHERAPY

- Serves adults, children, couples and families
- Averages 452 active clients per month
- Accepts 27 insurances including Medicaid and Medicare
- Offers an adjusted fee schedule
- Staffed by licensed clinicians, some specializing in alcohol and drug counseling and bilingual counseling
- Free group-therapy sessions and workshops
- Free case management services

"My experience here has been exactly what I needed...my days aren't as difficult as they were"
- Psychotherapy client

"NFSB is a great place. After years of therapy (my son) is finally able to talk about the things he finds upsetting and troubled him for so long."
- Mother of psychotherapy client



Phone Number: 973-667-1884



Reflection Garden at the Psychotherapy Center



Artwork from Kids Social Skills Group

FOOD PANTRY

- Maintained over 200 households on the Food Pantry roster
- Provided over 150 holiday meals during the Thanksgiving Initiative
- Collected over 29,000 non-perishable food items during the Boy Scout Food Drive
- Distributed bi-weekly fresh produce, eggs, dairy, and meat
- Shared over \$3,000 worth of donated gift cards

"I don't know what I would do without the (food) Pantry at NFSB. We would not make it without it."

- Food Pantry Patron



"They give us more than food. It takes some of the worry away. It makes our lives easier."

- Food Pantry Patron



THRIFT SHOP

- Receiving generous donations of new & gently-used clothing and household goods
- Generating 13% of NFSB annual funds
- Expanding e-commerce sales through eBay for Charity
- 100% of proceeds going to NFSB programs and services



170 Chestnut Street



Sneak-a-Peek Sale at 169 Chestnut Street



169 Chestnut Street Renovations

The dedicated Thrift Shop volunteers, the generous neighbors who provide donations, and our loyal clientele make the shop a success. Thank you to those who enable the Thrift Shop to benefit neighbors and NFSB.

VOLUNTEERS

Thank you to the many hands that allow NFSB to create the magic every single day. Our dedicated team of adult and youth volunteers plays a key role in our ability to serve the local community.



Thrift Shop Volunteers

*"Volunteering at NFSB gives me a purpose."
- NFSB Volunteer*

*"I like to volunteer at NFSB. I feel like I am supporting a great cause and a worthwhile organization."
- NFSB Volunteer*



Youth Volunteer Team Members

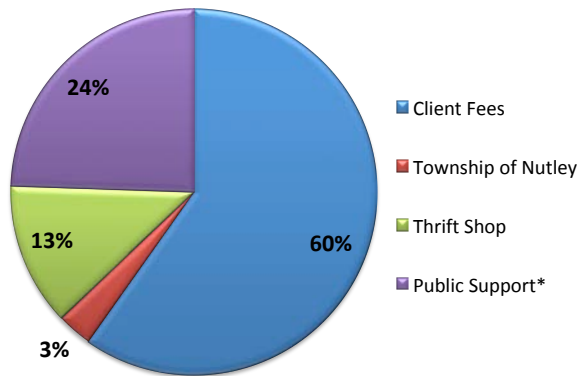


Food Pantry Volunteers

Nutley Family Service Bureau, Inc.

2018 Audited Financial Information

Revenues & Contributions

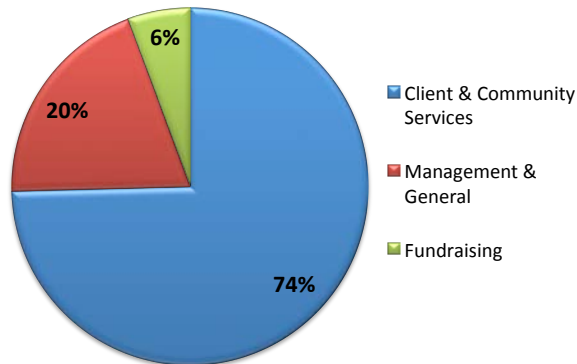


Client Fees	\$481,924
Township of Nutley	25,000
Thrift Shop	101,890
Public Support*	197,250

Total Revenues & Contributions **\$806,064**

*Does not include restricted capital funds of \$65,565

Functional Expenses



Client & Community Services	\$585,256
Management & General	155,198
Fundraising	44,122

Total Expenses **\$784,576**

Highlights

- > Psychotherapy client fees are our largest source of funds.
- > Thrift Shop and Public Support are critical elements of the annual operating budget.
- > Expansion of grant applications for general operations and building redevelopment purposes were successful.
- > Financial challenges in 2018 included:
 - > investments in information technology.
 - > investments in buildings.
- > NFSB's commitment to sound fiscal policy: allocating funds for cash flow, contingency, capital reserves, future investment.

TOTAL NET FUNDS

Cash and Equivalents

Beginning of Year Cash	\$462,399
Net Cash from Operations	110,949
Grants	75,865
Capital Expenditures	-486,525
Redemption of Investments	-20,381
Total Increase (decrease) in Cash	(\$320,092)

End of Year Cash **\$142,307**

Building Assets **\$814,603**

Marketable Securities **\$28,965**

Receivables Net of Liabilities **-\$3,409**

Total Fund Balances **\$982,466**

Thank You to Our 2018 Public Supporters: Your generous support ensures our programs, staff, and volunteers are available to help those in need of mental health, food pantry and other social services. We are especially grateful to our faithful, multi-year contributors.

Cash Donations

Over 370 individuals, groups, and companies

\$3,000 +

Anonymous
Ruth Bedford
Boiling Springs Savings Bank
Frances and Albert Leeburg Trust
Vincent and Carol LoCurcio
Nutley Invitational Golf Tournament
Nutley Park ShopRite

\$1,000-\$2,999

Anonymous
John K. and Susan P. Farr
Good Vibes Yoga
Mary and Bradford Graves
John V Kelly Memorial Foundation
Leslie Digital Imaging LLC
Liquid Church, Essex County
Kathleen Metzger
Nanina's in the Park
The Old Canal Inn
Quality Technology Services
James and Vicki Ray
Albert and Pamela Reisch
Nutley Rotary Club

\$500-\$999

Benevity Community Impact Fund
Charles and Sandra Carella
Vicki Citrino
Dog, Cat, and Bird Clinic of Nutley
Holy Trinity Lutheran Church
Joseph Maurillo
Network Security Group, Inc.
Our Lady Mount Carmel Church
Karen Rozansky
Jeffrey Sands
Liam Sherry
VFW Post 493

\$200-\$499

Clinton Baller
Joseph and Carmella Basile
Beacon Wealth Partners/ AXA
David Belastock
Birkhold and Maider LLC
Boyle Real Estate Group LLC
John and Joann Brown
Linda Buset
Rudy and Linda Chen
Michael Cocco
Joanne Conrad
Maria Coronado
John R. Cowan
Carmine Daloia
Stephen R. and Nina Del Collo
Thomas Fowler
Congressman Rodney P. Frelinghuysen
James and Felicia Gardner
Geltrude & Company LLC
Robert Gibby
Cecelia Glomb
Joseph C. and Diane Graff
Linda and David Grossman
James and Audrey Hasselbrook
Christine M. L. Heritier
Hilltop Management
William Irvine
Kalele Family Fund
Timothy and Jacqueline Keating
Charles and Lorraine Kucinski
Anthony Liquori
Barbara Lyall
Robert and Mary Ann Manfredi
Patrick J. McIntyre
Nutley Little Theatre
Margaret Powell
Virginia and Joseph Reilly
Taji and Scott Reisch
Janice & Richard Roberts
Erin Ryan
Maureen & John Saar
Katherine Semel
Alan Thomas
Marie Towey
Kerri & Edward Tyerman
Unico National – Nutley Chapter
Valliere LLC
Karen Wallace
Barbara A. Wood
Christopher and Maureen Zegler

Less than \$200

- 289 Donors

Grants

2018 Greater Newark Holiday Fund	\$25,000
Partners for Health Foundation (matching)	\$10,000

Major Non-cash Donations

Garden Party Fundraiser

Graeme Hardie
Silas Mountsier
Dave Popkin
Vincent and Carol LoCurcio
Contributing Restaurants & ShopRite
Contributing Musicians

Rock Hunger Fundraiser

Mark Conca & Old Canal Inn
Dave Popkin & The Attic
Madison Genrish & Daniel Skinner
The Almost Original Swamp Grass Jug Band

Food Pantry

Nutley Scouts
Community Food Bank of NJ
Liquid Church
Rob Francicola
& Ultimate Entertainment
Vicki & Jim Ray
Dave Popkin & Hilltop Management
St Paul's Congregational Church
Franklin Reformed Church
Essex Cigars & Gail's Angels
Donors of Grocery Store Gift Cards

169 Chestnut St Redevelopment

Joe Haines
Ed Tyerman
PSE&G Direct Install Program
Hamburg Plumbing Supply Co.
Windheim Plumbing

Other Special Thanks

Nutley Park & Belleville ShopRites
Knights of Columbus
TAPinto Nutley
The Church of Jesus Christ of the
Latter-day Saints
Nutley Key & Glass
Ken Cibelli and Erin Ryan

Restricted Grants and Donations

Hyde and Watson Foundation	\$9,800
Karen Rozansky	\$8,500
Liquid Church, Essex County	\$8,055
Wakefern (ShopRite Partners in Caring)	\$2,000
Investors Foundation	\$500

And a view to NFSB happenings in 2019...

Here is a sample of our recent activities. Visit our website for updates and other new happenings. Look for details on these items and more in our 2019 Annual Report.

- NFSB welcomed a new Director of Clinical Services and Programming, Joseph Armentano, as our former director, Felicia Gardner, transitioned to a new role within the Psychotherapy Center.
- The newly redeveloped facility at 169 Chestnut Street opened quietly with our redesigned Thrift Shop and additional psychotherapy and administrative offices.
- The Food Pantry was reorganized and relocated to our updated space in the lower level at 169 Chestnut Street with access by elevator in time for the 2018 holidays.
- The 2019 Scouting for Food Drive, which benefits the Food Pantry, topped all previous food drives. We were welcomed into Franklin Reformed Church for the event and subsequent processing. We surpassed the 2018 Food Drive due to continued and unprecedented community involvement!
- Last, but not least, the former NFSB Thrift Shop building at 170 Chestnut Street was sold and the transaction completed in July 2019.

NFSB BOARD OF TRUSTEES 2019

Officers:

Martha (Vicki) Ray, President
Michael Padilla, 1st VP
Theresa Loch, 2nd VP
Rula Abualhuda, Secretary
Jim Kuchta, Treasurer
Mary Graves, Past President

Executive Director:

Eileen Painter, RN, MSN

Directors of Clinical Services:

Felicia Gardner, MSW, LCSW
(1/2019 - 5/2019)

Joseph Armentano, MSW, LCSW
(6/2019 - 12/2019)

Trustees:

Daniel Cocco
Neil Conlan
Emma Cortese
Kimberley Donohoe
Angela Kircher
Adam Jernick
Dave Popkin
Javier Robles
Debbie Russo
Erin Ryan

Lifetime Trustee:

Ruth Bedford

NEIGHBORS HELPING NEIGHBORS



It is essential to acknowledge our 2018 Community Partners!

- Generous support continues to be provided from all Nutley Township Departments, Nutley Public Schools, Nutley Public Library, Nutley Clergy Fellowship, Knights of Columbus, Rotary, Nutley Educational Foundation, Nutley Volunteer Emergency & Rescue Squad, Nutley Scouts, and Hackensack Meridian School of Medicine at Seton Hall University.
- Our Food Pantry and pantry patrons benefit from the support of Nutley Farmers Market, Giving Garden and Community Garden; in addition weekly donations provided by Aromi di Napoli, Plaza Pastry Shop, Vitiello Bakery and Nutley Starbucks.
- Community Business Partners include: Nutley Park ShopRite, Boiling Springs Bank, Investors Bank, Spencer Savings Bank, TD Bank, Valley National Bank, Nutley Neighbor Magazine and the Nutley Chamber of Commerce.

NFSB provides a model for mental well-being and access to essential social services, which meets the changing needs of our neighbors and neighborhoods with the help of our community partners.

Thank You!